



...on your next sales call and drive new monthly recurring revenue.



Here are 7 questions you can ask your customers to get the conversation started:

1. What technologies do you use for audio, video conferencing or web/webinar/webcasting?
2. How many different solutions are you supporting today? Would you like to be able to standardize with one solution / one vendor?
3. Are you experiencing any audio quality or accessibility issues? How reliable is the service you are using today?
4. Does your current vendor provide the global coverage you need? Are your international users supported regionally?
5. Do you have users joining from mobile devices? Can users host / schedule virtual meetings from their phones?
6. What type of customer support are your receiving today? Do your end users have in-meeting support and assistance?
7. How do your current conferencing / collaboration costs impact your budget?

Here are 6 reasons why PGi is a smart choice for conferencing / collaboration:

- PGi is the world's largest pure-play provider of conferencing and collaboration services with a broad platform including audio, web, video, webcasting, event/operator-assisted, as well as integrated solutions for Skype and Cisco WebEx Services
- PGi's focus on audio quality has led them to receive the highest ratings in the industry due to a reliable, global audio IP network
- PGi offers extremely flexible and aggressively priced plans, including all-in-one plans
- PGi "Mobility First" direction gives your remote/mobile users innovative apps with built-in cost savings functionality and consistent meeting experiences across devices
- PGi's 24/7/365 in-meeting, regional support and award-winning Customer Care experience are unmatched in the industry
- PGi's Customer Success team is dedicated to providing the very best customer experience (producing leading adoption rates of over 70%)

Was this information helpful? Please provide your feedback to your PGi Channel Manager.

Looking for more information, have questions or would like a demo? Please contact your PGi Channel Manager.

Your PGi Channel Manager is: <First Last> | 000-000-0000 | <First.Last@pgi.com>